



Loan Documentation: Top 10 Mistakes and How to Avoid Them

A web-based seminar

Wednesday, March 22, 2017, 2:30 pm - 4:30 pm (EST)

Program Content:

This webinar draws upon the speaker's 25 plus years of teaching loan documentation and practicing law. Experienced bankers will benefit from confirmation of knowing "the right thing to do." New lenders will learn to avoid the most frequent exceptions and loss-causing mistakes.

All types of collateral are covered. Participants will receive a handout that can be used immediately to improve your loan documentation practice.

Covered Topics:

- Misclassification of collateral and bad collateral descriptions
- Filing the perfection document in the wrong location
- Using the wrong borrower/debtor name
- Not obtaining the proper authorization documentation
- Improper assessment of lien position
- Failing to amend your UCC-1
- Failing to continue or terminate your UCC-1
- Leaving items to post closing or making exceptions
- Failing to properly monitor your borrower's post closing documentation obligations
- Inadvertently waiving rights

Who Should Attend:

Anyone involved in loan documentation including loan officers, loan assistants and secretaries, loan operations personnel, credit analysts and loan administration personnel.

Presenter:

Robin Russell has practiced law for 29 years and is licensed in Texas, New York and Massachusetts. She is a fellow in the American College of Bankruptcy and of the American Law Institute. She combines a depth of experience in bankruptcy restructuring and litigation with financial transactions. She has represented corporate debtors, independent directors, liquidating trustees, bondholders, unsecured creditors' committees, bank groups, private equity funds, landlords, trade creditors and bidders for estate assets in Chapter 11 and Chapter 7 bankruptcy proceedings. She has also represented banks, institutional lenders and corporate borrowers in commercial loan transactions and debt restructurings.

Robin is the principal author of Thomson Reuters' Texas Practice Guides for both Creditors' Rights and Financial Transactions and the Texas Bankers Association's Texas Secured Lending Guide, Texas Problem Loan Guide, Texas Real Estate Lending Guide and Texas Account Documentation Guide. She is a frequent speaker on banking, bankruptcy and financial restructuring related topics and has served as a Chapter 7 Trustee. Robin received her LL.M. in Banking Law from Boston University and her J.D. from Baylor University where she was Editor-in-Chief of the Baylor Law Review and the highest ranking graduate in her class. She clerked for the Texas Supreme Court before beginning her legal career.

Cancellation Policy:

Refunds will be given only for cancellations received in written form 3 business days prior to the program. If your bank is unable to participate after registering, you can also elect to receive an OnDemand website link to see the webinar at no additional charge.

If you are unable to attend the webinar, but would like to have this information for training purposes, you may also purchase an OnDemand website link and/or CD-ROM.

Name _____ Title _____

Bank/Company _____

Mailing Address _____

City/State/Zip _____

Phone/Fax _____

E-mail _____

**Please include an email address as this is how your webinar materials will be delivered to you.*

Please check one of the following:

- "Live" Web connection \$265
- Additional connection for a branch \$75
- 6-month "OnDemand" website link only \$295
- CD-ROM and materials only \$345
- Live plus OnDemand website link \$365
- Entire Package: Live, OnDemand link, and CD-ROM \$395 plus materials

Ways to Register:

ONLINE: <https://www.BankWebinars.com/Webinar/Details/2326/?idAff=17151>
FAX: (800) 831-3776
PHONE: (800) 831-0678
MAIL: TTS, PO Box 310, Waunakee, WI 53597

Method of Payment:

- Please invoice our bank
- Check made payable to TTS
- Master Card Visa

Card Number: _____

Expiration Date: _____

Signature: _____